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**IN THE UNITED STATES DISTRICT COURT
FOR THE DISTRICT OF ARIZONA**

Vicki Greiff,
Plaintiff,
v.
Life Insurance Company of North America,
Defendant.

No. CV-18-00496-TUC-RM
ORDER

Pending before the Court is Defendant Life Insurance Company of North America, d/b/a Cigna Group Insurance’s Motion to Dismiss. (Doc. 9.) Plaintiff Vicki Greiff filed a combined Response/Motion to Amend. (Doc. 19.)¹ Both the Motion to Dismiss and Motion to Amend are fully briefed. (Docs. 22, 25.)²

Plaintiff seeks benefits under a long-term disability plan (“the Plan”) governed by the Employee Retirement Income Security Act of 1974 (“ERISA”). In its Motion to Dismiss, Defendant argues that Plaintiff’s Complaint should be dismissed under Federal Rule of Civil Procedure 12(b)(6) because Plaintiff failed to exhaust the administrative remedies imposed by the Plan. Plaintiff argues that the Plan did not require exhaustion of administrative remedies, and she seeks to amend her Complaint to add further allegations concerning the issue of administrative exhaustion.

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¹ Plaintiff previously filed a Motion to Stay Briefing and to Conduct Discovery (Doc. 11), which this Court denied (Doc. 18).

² The Court finds that the Motions are suitable for decision without oral argument.

1 **I. Defendant’s Motion to Dismiss**

2 **A. Legal Standard**

3 To survive a Rule 12(b)(6) motion to dismiss, “a complaint must contain sufficient
4 factual matter, accepted as true, to ‘state a claim to relief that is plausible on its face.’”
5 *Ashcroft v. Iqbal*, 556 U.S. 662, 678 (2009) (quoting *Bell Atl. Corp. v. Twombly*, 550 U.S.
6 544, 570 (2007)). All well-pleaded factual allegations of the complaint must be accepted
7 as true, although the same does not apply to legal conclusions couched as factual
8 allegations. *Id.* at 678-79. The court ordinarily may not consider evidence outside the
9 pleadings in ruling on a Rule 12(b)(6) motion to dismiss. *See United States v. Ritchie*, 342
10 F.3d 903, 907 (9th Cir. 2003). “A court may, however, consider certain materials—
11 documents attached to the complaint, documents incorporated by reference in the
12 complaint, or matters of judicial notice—without converting the motion to dismiss into a
13 motion for summary judgment.” *Id.* at 908. A document is considered incorporated by
14 reference into a complaint “if the plaintiff refers extensively to the document or the
15 document forms the basis of the plaintiff’s claims.” *Id.*

16 **B. Discussion**

17 A participant or beneficiary of an ERISA plan may bring a civil action under Section
18 502(a) of ERISA “to recover benefits due to [her] under the terms of [her] plan” 29
19 U.S.C. § 1132(a)(1)(B). ERISA does not explicitly require a participant or beneficiary to
20 exhaust administrative remedies prior to filing suit, but federal courts have held, based on
21 ERISA’s text and legislative history, that “an ERISA plaintiff claiming a denial of benefits
22 must avail himself or herself of a plan’s own internal review procedures before bringing
23 suit in federal court.” *Vaught v. Scottsdale Healthcare Corp. Health Plan*, 546 F.3d 620,
24 626 (9th Cir. 2008) (internal quotation omitted). Under Ninth Circuit precedent, ERISA’s
25 court-created exhaustion requirement applies only if the relevant plan requires exhaustion.
26 *Spinedex Physical Therapy USA Inc. v. United Healthcare of Ariz., Inc.*, 770 F.3d 1282,
27 1299 (9th Cir. 2014). Where plan documents could reasonably be read as making the
28 administrative appeals process optional, exhaustion of administrative remedies is not

1 required. *See id.* at 1298-99. In determining whether an ERISA plan requires
 2 administrative exhaustion, the Plan’s terms “should be interpreted in an ordinary and
 3 popular sense as would a person of average intelligence and experience.” *Vaught*, 546 F.3d
 4 at 628 (internal quotation and alteration omitted).

5 Defendant argues that the Plan documents make the exhaustion of administrative
 6 remedies a mandatory prerequisite to filing a civil action under 29 U.S.C. § 1132(a).³ In
 7 support of this argument, Defendant relies, first, upon the following language in an
 8 Amendatory Rider addressing claim procedures (“Claim Procedures Rider”):

9 If the claim is denied, in whole or in part, the Insurance Company will
 10 provide written notice within the review period. The Insurance Company’s
 written notice will include the following information:

- 11 1. The specific reason(s) the claim was denied.
- 12 2. Specific reference to the Policy provision(s) on which
the denial was based.
- 13 3. Any additional information required for the claim to be
reconsidered, and the reason this information is necessary.
- 14 4. In the case of any claim for a disability benefit:
identification of any internal rule, guideline or protocol relied
15 on in making the claim decision, and an explanation of any
medically-related exclusion or limitation involved in the
decision.
- 16 5. A statement regarding the right to appeal the decision,
and an explanation of the appeal procedure, including a
17 statement of the right to bring a civil action under Section
502(a) of ERISA if the appeal is denied.

18 (Doc. 1-2 at 54; *see also* Doc. 9 at 5-6.)⁴ This language does not alert an average claimant
 19 that exhaustion of administrative remedies is a mandatory prerequisite to filing a civil
 20 action under Section 502(a) of ERISA. First, the language pertains to the Insurance
 21 Company’s obligations, rather than the claimant’s obligations. Second, while it indicates
 22 that a claimant has a “right to appeal” a claim denial through the administrative appeal
 23 process, telling a claimant that “she has ‘a right to’ an appeal is not the same as telling a
 24 claimant she must appeal or she loses her right to challenge the decision in court.” *Laura*

25 _____
 26 ³ As the Court noted in its February 7, 2019 Order (Doc. 18 at 3-4), the Court may
 27 consider the Plan documents and the July 19, 2018 denial letter discussed herein without
 converting Defendant’s Motion to Dismiss into a motion for summary judgment, as the
 documents are either attached to Plaintiff’s Complaint or incorporated by reference therein.
See Ritchie, 342 F.3d at 908.

28 ⁴ All record citations refer to the page numbers generated by the Court’s electronic
 filing system.

1 *B. v. United Health Grp. Co.*, No. 16-cv-01639-JSC, 2017 WL 3670782, at *6 (N.D. Cal.
2 Aug. 25, 2017). A right to appeal is not the same as an obligation to appeal. Third, the
3 language indicates that a claimant has a right to bring a civil action under ERISA § 502(a)
4 if an administrative appeal is denied, but it does not specify that a claimant does *not* have
5 a right to bring a civil action under any other circumstances. Stating that a claimant has a
6 right to bring a civil action if an administrative appeal is denied does not foreclose the
7 possibility that a claimant also has a right to bring a civil action after waiving her right to
8 an administrative appeal.

9 Second, Defendant relies upon language in the Claim Procedures Rider appearing
10 under a heading titled “Appeal Procedure for Denied Claims”:

11 Whenever a claim is denied, there is the right to appeal the decision. A
12 written request for appeal must be made to the Insurance Company within 60
13 days (180 days in the case of any claim for disability benefits) from the date
the denial is received. If a request is not made within that time, the right to
appeal will have been waived.

14 (Doc. 1-2 at 55; *see also* Doc. 9 at 6.) Again, this language could reasonably be read as
15 making the administrative appeal process optional. The language specifies that a claimant
16 waives her right to an administrative appeal of a claim denial if she does not file a written
17 request for appeal within the specified timeframe. However, nothing in this language
18 would alert a reasonable claimant that waiving the claimant’s right to an administrative
19 appeal will preclude the claimant from bringing a civil action under Section 502(a) of
20 ERISA.

21 Third, Defendant relies upon language contained in a claim denial letter dated July
22 19, 2018 (“Denial Letter”). (Doc. 9 at 6-7.) The Denial Letter states: “ERISA requires
23 that you go through the Company’s administrative appeal review process prior to pursuing
24 any legal action challenging our claim determination.” (Doc. 10-1 at 4.) It further states:
25 “You have the right to bring a legal action for benefits under . . . ERISA . . . following an
26 adverse benefit determination on appeal.” (*Id.* at 5.) Defendant argues, relying upon
27 *Vaught*, 546 F.3d at 627, that the Denial Letter was incorporated into the ERISA plan
28 because the Claim Procedures Rider states that written notice of a claim denial will include

1 a statement regarding the right to appeal, an explanation of the appeal procedure, and a
2 statement of the right to bring a civil action under Section 502(a) of ERISA if the appeal is
3 denied. Plaintiff argues that the Denial Letter is an extraneous document that cannot
4 modify the Plan. Plaintiff further argues that *Vaught* has been superseded by *Cigna Corp.*
5 *v. Amara*, 563 U.S. 421 (2011), and that—pursuant to *Amara* and the language of the Plan
6 itself—non-Plan documents cannot alter the parties’ rights.

7 In *Vaught*, the Ninth Circuit held that a summary plan description was part of the
8 contract between an ERISA plan and plan participants, and that, by stating that the plans’
9 appeal procedures would be described in explanations of benefits (“EOBs”), the summary
10 plan description incorporated by reference an EOB sent to a plan participant. 546 F.3d at
11 627. In *Amara*, the Supreme Court held that ERISA plan “summary documents, important
12 as they are, provide communication with beneficiaries *about* the plan, but . . . their
13 statements do not themselves constitute the *terms* of the plan for purposes of §
14 502(a)(1)(B).” 563 U.S. at 438 (emphasis in original). *Amara* casts doubt on some of the
15 reasoning in *Vaught* and clearly abrogates the conclusion that statements in a summary
16 plan description constitute the terms of an ERISA plan; however, *Amara* does not
17 specifically address the issue of whether statements in documents such as claim
18 determination letters can be incorporated by reference into an ERISA plan.

19 Assuming that the portion of *Vaught* relied upon by Defendant remains good law, it
20 is still not dispositive of the issue in the present case because it does not discuss the effect
21 of clauses similar to those contained in the Plan at issue. Here, the Plan specifies that “[t]he
22 entire contract will be made up of the Policy, the application of the Employer, a copy of
23 which is attached to the Policy, and the applications, if any, of the Insureds.” (Doc. 1-2 at
24 50.) The Plan also provides that “[n]o change in the Policy will be valid until approved by
25 an executive officer of the Insurance Company,” that such “approval must be endorsed on,
26 or attached to, the Policy,” and that “[n]o agent may change the Policy” (*Id.*) These
27 provisions indicate that language in a claim denial letter cannot constitute terms of the Plan
28 merely because the Plan refers to claim denial letters. Claim denial letters are not among

1 the documents that the Plan specifies as being part of the contract. Furthermore, Defendant
2 does not argue and has not shown that the employee who signed Plaintiff's Denial Letter
3 is authorized to make changes to the Plan; therefore, language contained in the Denial
4 Letter cannot alter the Plan.

5 Even if the language contained in the Denial Letter constitutes the terms of the Plan,
6 that language still does not clearly state that the Plan requires exhaustion of administrative
7 remedies as a mandatory prerequisite to filing a civil action. The statement regarding the
8 right to bring a legal action under ERISA following an adverse benefit determination on
9 appeal is insufficient for the same reason discussed above: the existence of a right to file
10 suit after the denial of an administrative appeal does not mean that no such right exists in
11 any other circumstance. And although the Denial Letter clearly states that ERISA requires
12 claimants to go through the administrative appeal process prior to pursuing any legal
13 action, it does not clearly state that *the Plan contains this requirement*. The statement that
14 ERISA requires exhaustion of the administrative appeal process is not a fully accurate
15 description of the law; under *Spinedex*, ERISA's administrative exhaustion requirement
16 applies only if the ERISA plan itself requires exhaustion of administrative remedies. 770
17 F.3d at 1299. Where, as in this case, Plan documents could reasonably be read as making
18 the administrative appeal process optional, ERISA does not require administrative
19 exhaustion. *Id.*⁵

20 At most, the Plan at issue is ambiguous regarding whether exhaustion of the
21 administrative appeal procedure is required before a claimant can bring a civil action under
22 Section 502(a) of ERISA. The Court "must construe ambiguities in an ERISA plan against
23 the drafter and in favor of the insured." *Barnes v. Indep. Auto. Dealers Ass'n of Cal. Health*
24 *& Welfare Benefit Plan*, 64 F.3d 1389, 1393 (9th Cir. 1995). Accordingly, the Court finds
25 that the Plan did not require administrative exhaustion. Defendant's Motion to Dismiss
26 will be denied.

27 ⁵ Having rejected Defendant's argument that the Denial Letter created a mandatory
28 exhaustion requirement, the Court declines to address Plaintiff's argument that Defendant
should be judicially estopped from repudiating arguments made in *Sanborn-Alder v. Cigna*
Grop Insurance, 771 F. Supp. 2d. 713 (S.D. Tex. 2011).

1 **II. Plaintiff's Motion to Amend**


2 In addition to opposing Defendant's Motion to Dismiss, Plaintiff moves for leave to
3 amend her Complaint to add additional allegations concerning the issue of exhaustion of
4 administrative remedies. The Court has already ruled in Plaintiff's favor on the issue of
5 whether the Plan required exhaustion of administrative remedies, and Plaintiff's proposed
6 amendments (*see* Doc. 19-1 at 2-28) do not affect the Court's analysis or Plaintiff's claims
7 in this matter. Accordingly, Plaintiff's Motion to Amend will be denied as moot.

8 **IT IS ORDERED** that Defendant's Motion to Dismiss (Doc. 9) is **denied**.

9 **IT IS FURTHER ORDERED** that Plaintiff's Motion to Amend (Doc. 19) is
10 **denied without prejudice as moot**.

11 Dated this 3rd day of July, 2019.

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Honorable Rosemary Márquez
United States District Judge